

## INTRODUCTION

- Bangkok, Thailand & Stockholm, Sweden
- February 28th, 1988
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**Hi!** My name is Niklas Andersson and I am a Bangkok-Stockholm-based software developer with previous work experience in retail, logistics and project management. I have an educational background in both software development and business.

In recent years, I embarked on an entrepreneurial journey and built an online business platform connecting organic farmers with end-customers and enabling a harvest-to-order concept. I learnt a lot and it led me to my new passion, web development. After almost three years, I decided to close down the platform and I am now looking for opportunities where I can utilise my previous experiences and various skillsets.

# EDUCATION

2021 2019 **Computer Science, Web developer** Linnaeus University Kalmar, Sweden 2014

**BSc in Business Administration** Lund University Lund, Sweden

## SKILLS

#### Computer

Adobe Photoshop
Adobe Illustrator
C#
CSS3
Excel
HTML5
Git
Java
Javascript
Node.js
PHP
ReactJS
REST API
Sketch
Wordpress

# Languages





# 2021 CEO & Founder, Bangkok Green Market

- · Created a successful ecommerce store with strong emphasis on personlized service.
- · Formulated a successful business plan with customer retention and customer service in focus.
- Found and build meaningful relationships with sustainible suppliers.
- · Increased traffic through social media marketing and promotions.

#### Logistician & Project Leader, Mio

- · Created a national consolidation distribution center to increase capacity in store warehouses for 71 stores.
- Developed and launched a KPI Scorecard to benchmark supplier's delivery precision.
- · Managed and improved a Time-Slot Management System for incoming delivery trucks.
- Liaised with store owners, suppliers and transport companies.
- Produced and analyzed reports and statistics to optimize goods and information flows.

#### Manager of Operations, Mio

- Developed existing processes to streamline the flow of goods to increase customer satisfaction.
- Set up and implemented a regional distribution center. Increased volume capacity with 20%.
- · Systematized procurement parameters. Reduced inventory value with 15% while still maintained the same level of customer service.
- · Managed and supervised a team of 15 employees.

2012

#### Financial Administrator, Nordea Bank

- Assisted local bank branches with their provision of financial services to private consumers.
- Set up financial services such as MasterCard and Internet banking solutions.

# Sales Team Manager, Mio

- · Coached employees on sales promotion campaigns, sales techniques, procedures, and standards that would help them achieve their sales targets.
- · Managed day-to-day activities, ensured execution excellence of area sales force.
- Supervised a team of 7 employees.

SOFTWARE DEVELOPMENT GIGS

2021

# **Campaign Banner, Spinit**

For one of Spinit customers, I modified their statically built WordPress website by adding a campain section. Languages that used in this project consisted of PHP, HTML, CSS.

#### **Smart Signup Form, ILO**

I developed a dynamic multistep signup form for ILO,UN where female entreprenaurs would sign up to be part of a project. Via Google APIs the React Application saves the details in Google Sheets.

#### **Modified A WordPress Website, Spinit**

For Spinit's custommer I modified an existing website by adding and changing pages both in Elementor and with HTML, CSS and Javascript.

# Workout Booking Web App, Hakim Azahar

For personal trainer Hakim Azahar I built a React/Node booking app with two different roles, administer for him to set classes, schdule and weekly template and customers for his students to enroll in his classes.

INTERESTS









calisthenics & handstand

travel

mv dog

nature